



systems | innovation | service

ksiedge.com | 888.574.3277

The Earning Curve

KSi launched into the marketplace with an innovative technology that changed an entire industry. Nearly 25 years later, KSi continues to thrive, understanding that innovation never ends, quality craftsmanship matters, and that serving the customer is paramount.

It is an honor and a privilege to have the opportunity to work with so many customers and corporate partners, and we highly value the strong reputation we have built together in the agricultural industry.

Trust must be earned.

We recognize that hard work, sacrifice, and an unwavering commitment to the customer is required to climb what we refer to as “The Earning Curve.” We strive to earn the business and the trust of our customers in all that we do.

Our best customers see us as an integral extension of their operation. They know that we are working in their best interest, advising them of the latest technology and best practices, and offering solutions to problems without pushing products or services they do not want, nor need.

Built on a model of servant leadership, KSi adheres closely to three principles:

Integrity

We design quality products built to last. Some of the first conveyors we sold are still operating and fulfilling their purpose today. Moreover, KSi believes in treating our customers, partners, employees — even our competitors — with respect, fairness, and the highest degree of ethics, serving beyond what others and the law require of us. We know that our success comes from serving the needs of others and that when we take care of the customer, the bottom line takes care of itself.

Innovation

KSi began with an innovative, unique, patent-able idea, and to this day, innovation is the driving force of our company. Each year, we expend time and resources in engineering, technology, research and design of new products for material handling, seed treatment systems, and automation controls. KSi strives to introduce products that differentiate themselves from other products available in the marketplace.

Inspiration

KSi is a family-owned business with roots in agriculture and strong Christian values. We as a company are thankful for the protection, health, and safety we have been fortunate to share together through the growth and success KSi has enjoyed from the outset. We endeavor to be responsible stewards of these blessings, and we give all honor, glory, and praise to God, recognizing that we cannot do anything except through His grace and provision.

Thank you for the opportunity to earn your trust and confidence.

*Whatever you do, work at it with all your heart as working for the Lord, not for men.
Colossians 3:23*



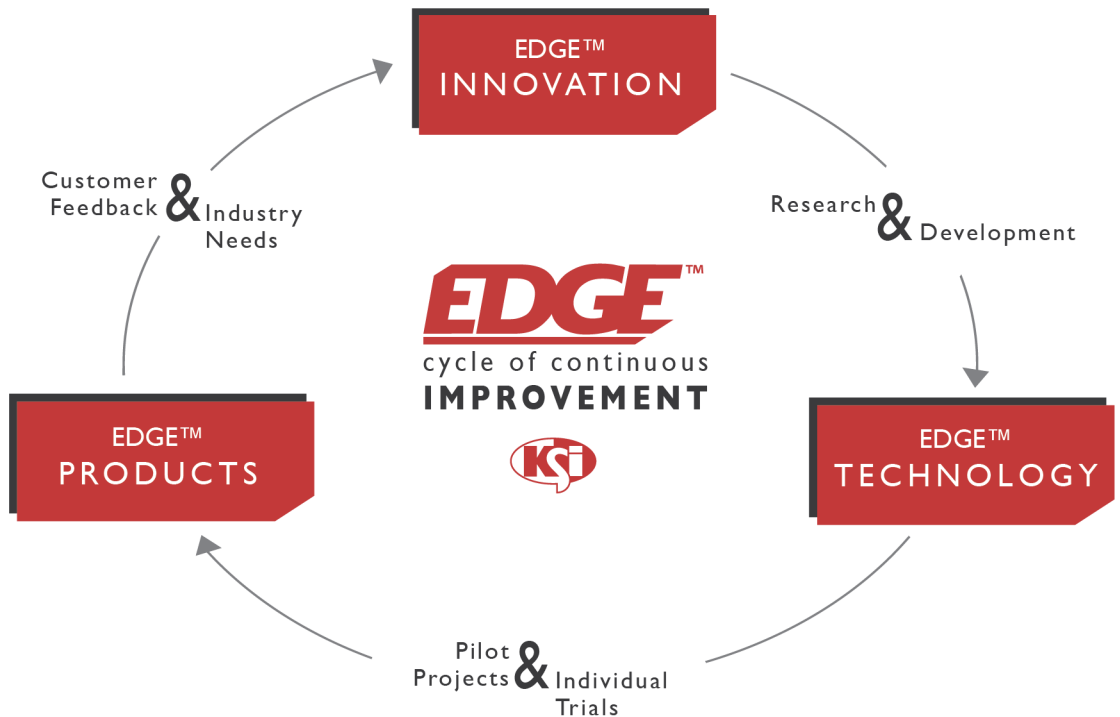
EDGE Innovation



KSi launched into the marketplace with an innovative technology that changed an entire industry. Today, KSi continues to thrive, understanding that innovation never ends, quality craftsmanship matters, and that serving the customer is paramount. We call this EDGE Innovation and it is a driving force in the culture at KSi, from the development of EDGE Technology to the production of EDGE Products.

The KSi culture is one of trust, transparency, and servant leadership. It is the difference between producing a product solely for financial gain and creating products built to serve the customer's needs. It is the difference between offering true innovation that advances the market and merely claiming "me, too" status. It is the difference between paying lip service and providing real, dependable service to customers – what they need, where they need it, and when they need it.

It's what gives KSi the EDGE.



Belt Conveyors / Seed Handling



KSi patented belt technology revolutionized the industry and continues to be the belt conveyor of choice for seed-handling excellence.



- Belt Conveyors
- Bin Fill Conveyors
- Undercarr Conveyors
- Underbin Conveyors
- Overbin Conveyors
- Field Loader Conveyors
- SMX Conditioning Conveyors

Specialty Conveyors / OEM Partnerships



From small, niche-focused shops to the largest multinational entities, seed equipment manufacturers seek out KSi for its reputation of engineering innovation, quality processes, and unequaled support.

- Engineering Design
- Quality Control Processes
- Mutual Partnership Approach

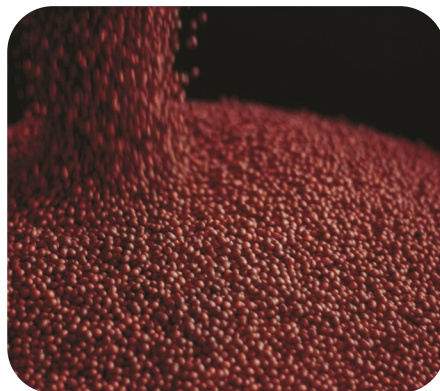
- OEM-Engineered Conveyors
- Planter-Mount Conveyors
- Wagon-Mount Conveyors



02ELA SC Applicator



KSi offers its patented SC Applicator in an entry-level unit, designed to meet global seed treatment application needs and specifications.



- KSi Patented, Compact Atomizer
- KSi Patented Static Mixing (SMX) Conveyor with Adjustable “Fins”
- Mobile Design
- Stand-Alone Set-Up
- Manual Configuration
- Wide Range of Seed Types

02/03PRO SC Applicator



The patented KSi Atomizer and KSi Static Mixing (SMX) Conveyor combine for a breakthrough application technology, creating the most gentle, versatile, scalable, professional-level treating system in the industry.

- KSi Patented Atomizer
- KSi Patented Static Mixing (SMX) Conveyor with Adjustable “Fins”
- Multiple Capacity Options
- Stationary / Mobile / Transport Unit Options
- Self-Contained Inlet Conveyor Extension Option
- Stand-Alone / Bulk Integration / Commercial Installations
- Wide Range of Seed Types



4808NGA Seed Applicator



Patented technology and design provides accurate initial liquid application with a progressive seed conditioning process for uniform seed coverage, reduced stickiness, and marketable appearance with reliable plant-ability.



- KSi Patented Atomizer
- KSi Patented Drum Design
- Steel / Stainless Steel / Specialty
- Stationary / Mobile Unit Options
- Stand-Alone / Bulk Integration / Commercial Installations

Professional-Level System Design



KSi Atomizer

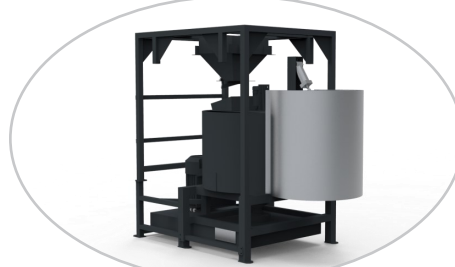
- 80% Coverage / Every Seed
- Large Diameter Chamber
- Seed Distribution Ring for Thin, Even Seed Curtain
- Open Atomizer Disc with 4 Engineered Ports for Even Liquid Distribution
- Original and Compact Models



SMX / SC Applicator



Drum / Applicator



Batch / Commercial

- Mixing Chamber Options
- SC Applicator
SMX — Static Mixing Conveyor
- NGA Applicator
Mixing / Conditioning Drum
- BCH Batch
Treating / Coating / Layering



02PRO SC Applicator



03PRO SC Applicator



4808NGA Applicator



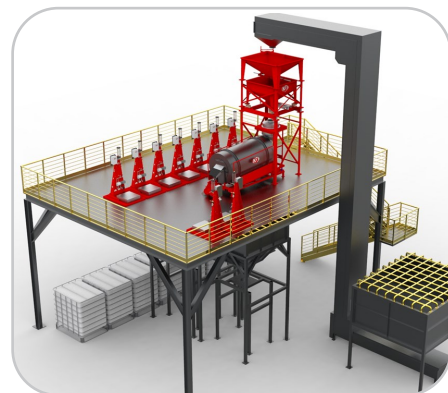
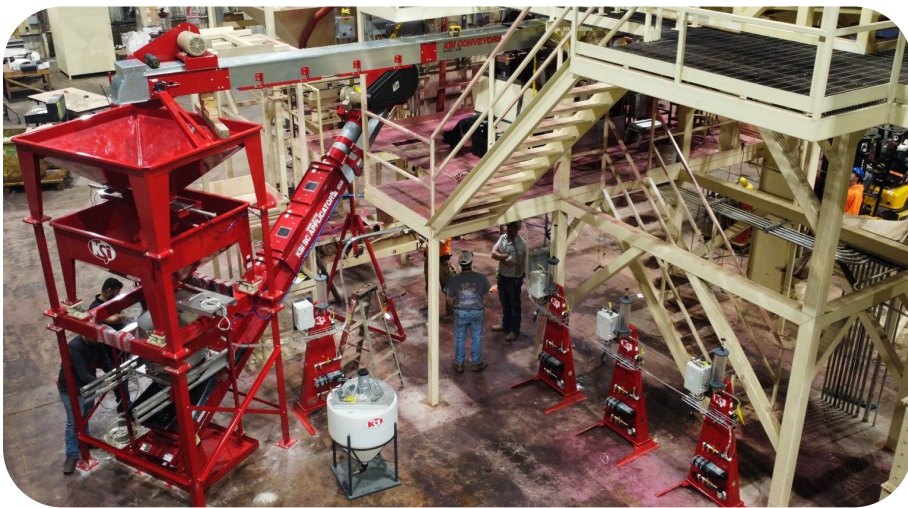
BCH Batch System

- System Options
- 02/03PRO SC Applicator
PRO Stationary System
PRO-M Portable System
PRO-T Mobile Transport Unit
PRO-V Self-Contained Unit
- 4808NGA Applicator
Stand-Alone / Bulk Systems
- BCH Batch Systems

Commercial-Level Systems



KSi Commercial-Level Systems bring the full suite of KSi capabilities, software, and equipment together with the expertise and reputation gained from designing and supporting the most advanced systems in the industry.

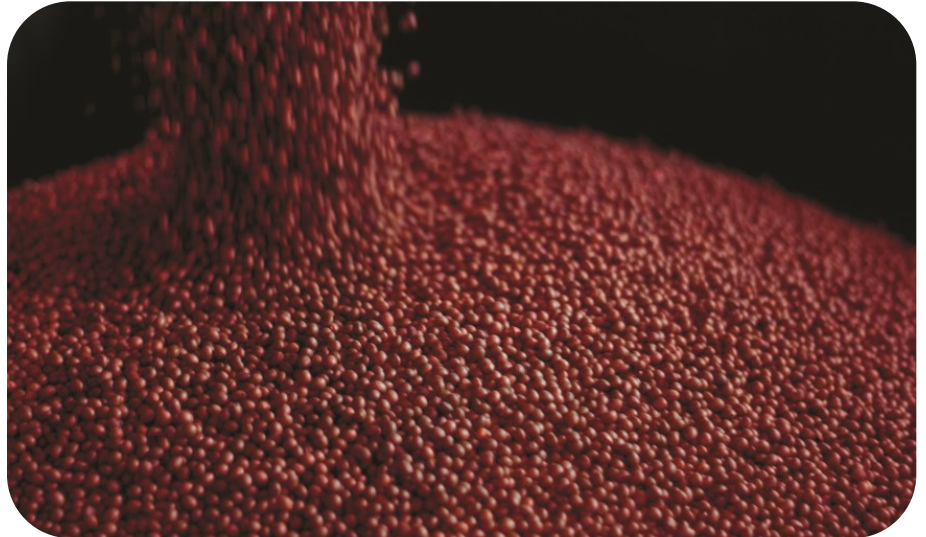


- KSi Design
- KSi Engineering
- KSi Equipment
- KSi Software
- KSi Service and Support
- KSi Partnership

- Batch and/or Continuous Application Processes
- Integrated Seed Rate Matching
- Liquid Blending / Metering and Transfer Systems
- Integrated / Complementary Design Approach

Application/Coating Systems

- Batch and/or Continuous Application/Coating/Layering Process and Equipment
 - BCH Treater, SC/NGA Applicator
- Liquid Blending / Metering and Transfer Systems
- KSi Software and IT Integration



Processing Systems

- KSi Software and Equipment
- KSi Design and Engineering
- Systems Integration / Retrofit
 - Multiple Brands
 - Multiple Processes
 - Partnerships / Teamwork
- KSi Service and Support

Industries / Commodities

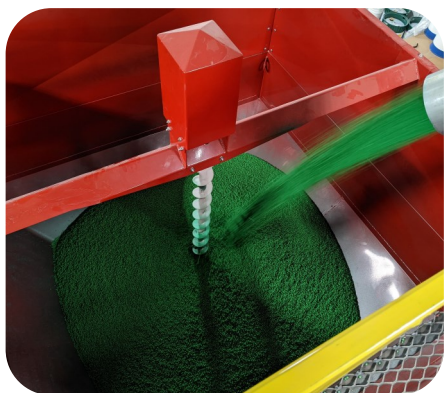
- Global and Domestic Applications
- Mainstream Commodities
 - Corn, Soy, Wheat, Rice, Cotton, ...
- Specialty Commodities
 - Fertilizers, Pellets, Powders, ...
 - Small Grains, Cover Crops, Turf Grasses, Peanuts, ...



KSi Value-Add Options



KSi understands that innovation never ends, creating products built to meet the customer's needs while providing real, dependable service – what they need, where they need it, and when they need it.



- Seed Filtration Systems
- Dust Extraction Systems
- Dry Additive Feeder Options
- Static-Mixing (SMX) Conditioning and Load-Out Conveyors
- KSi BulkPack Re-Packaging Units
- Staging Hoppers
- Hopper Vibration / Agitation
- Automation / Software Upgrades and more...

New Product Innovation



ELA SC Applicator



03PRO-V SC Applicator



02PRO-M SC Applicator



BCH Batch Series



BCH Laboratory / TableTop



Dry Additive Feeder w/ Bucket Flip



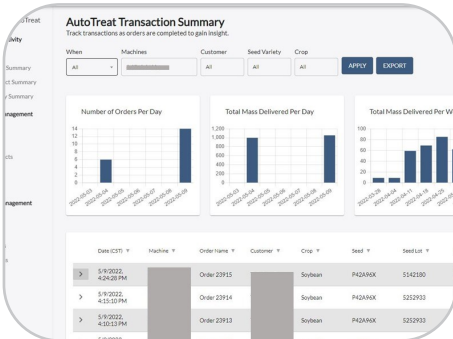
SMX Conditioning Belt Conveyor



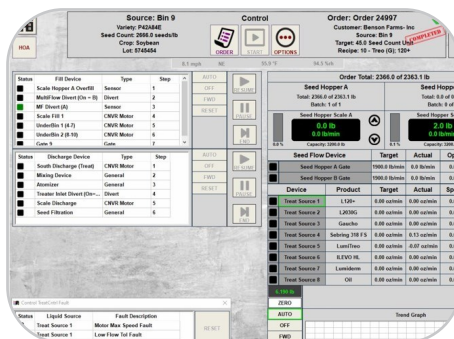
I8BDX Overbin Conveyor



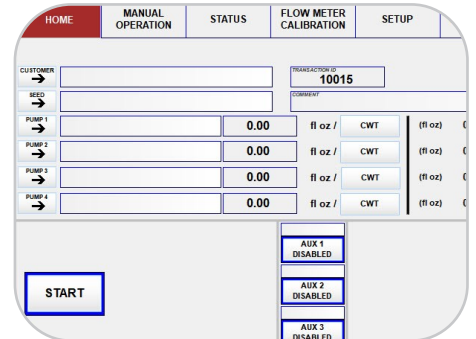
KSi ContinuFlow



KSi AgConnex



KSi AutoTreat+



KSi BasicTreat

Software and Systems Integration



Built on a modern technology platform, state-of-the-art KSi Software solutions provide the most accurate, flexible, and user-friendly seed treatment application and fertilizer/agrichemical automation systems available.

AutoTreat Transaction Summary

Track transactions as orders are completed to gain insight.

When: All Machines: All Customer: All Seed Variety: All Crop: All

APPLY EXPORT

Number of Orders Per Day

Total Mass Delivered Per Day

Total Mass Delivered Per Week



- KSi AutoTreat+
 - KSi AutoTreat Lite
 - KSi BasicTreat
 - KSi AgConnex
 - KSi API / Systems Integration
 - KSi AutoBulk
 - KSi Support
 - KSi EDGE Partnership
-
- 24/7 In-Season Software Support
 - 5-8,000 Calls per Season
 - 2min Avg Answer Time
 - 98% Resolved over Phone (w/out Site Visit)

KSi Service and Support



KSi Customers rely on KSi Service and Support Specialists as a critical contributor to their business success, ensuring their equipment performs when they need it to perform and lasts like they expect it to last.

- KSi Mechanical Service
- KSi Installation Specialists
- KSi Software Start-Up and Training Specialists
- KSi Technical Specialists
- 24/7 In-Season Software Support
 - 5-8,000 Calls per Season
 - 2min Avg Answer Time
 - 98% Resolved over Phone (w/out Site Visit)
- KSi Software and Training Videos
- KSi Service Maintenance Programs (SMP)



KSi Conveyors - Service Maintenance Program

Binbill

Date: _____
 Customer: Adan CS
 Serial #: 7730
 Model #: (2424)

1208 60

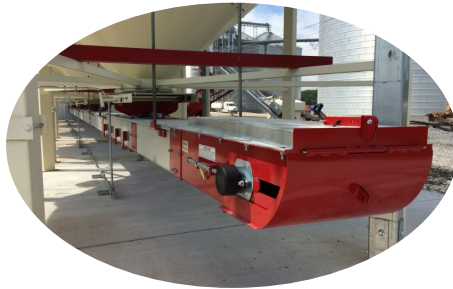
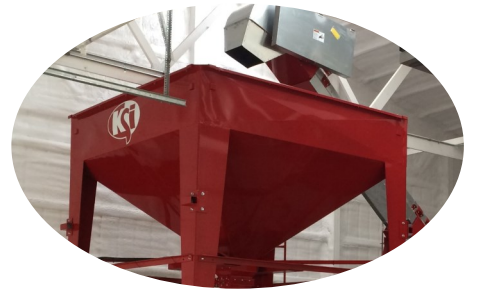
- Standard
- Belt Condition
- Belt Tracking
- Belt Splice - 1 splice
- Belt Tension
- Brush Kit
- Bottom Flaps
- Tension Bolts
- Drum Roller
- Bearings

**SHORTEN BELT
 ISPLICE**

- 1208/1610
- U-Joints & Drive Shaft
- Shaft Couplers
- Idler Sprocket
- Gearbox Oil Level
- Transport Hardware
- Hitch Assembly
- Lift & Truss Cable
- Winch Gears
- Lubricate Winch



Professional-Level Seed Handling and Application Portfolio





Applicator



Value-Add



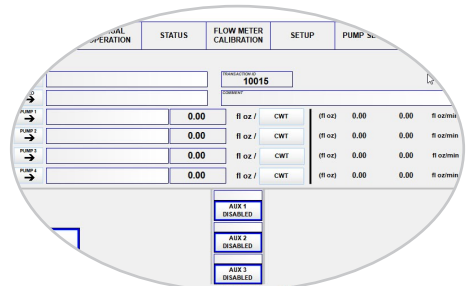
Software



02PRO SC Applicator



Dust Extraction



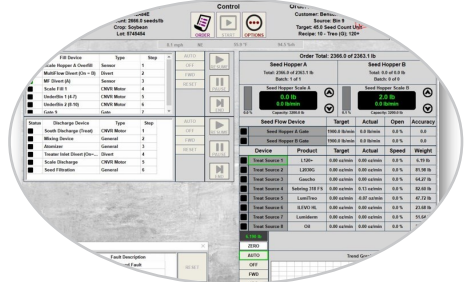
KSi BasicTreat



03PRO SC Applicator



Seed Filtration



KSi AutoTreat / KSi AutoTreat+



4808NGA Applicator



Dry Additive Feeder



EDGE Partners Program



BCH Batch



KSi BulkPack

AgriChem / Fertilizer Systems



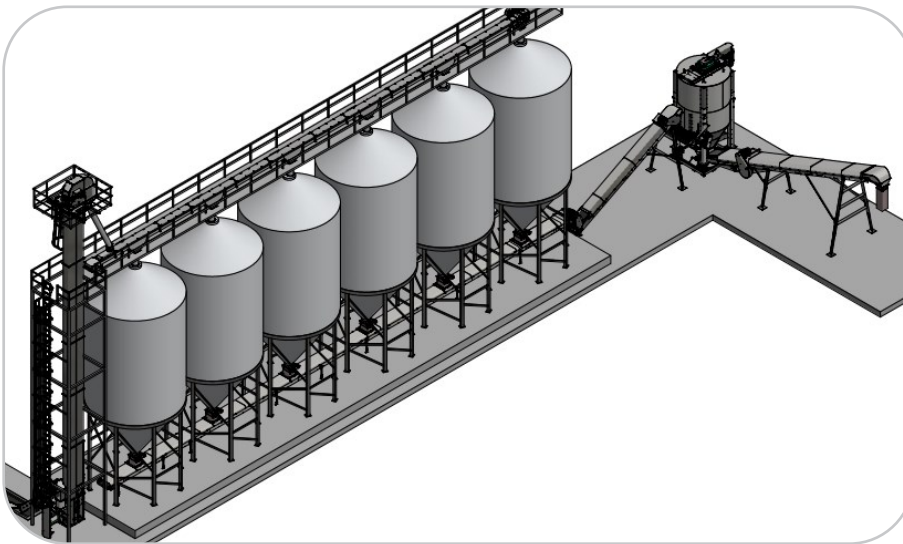
KSi AgriChem solutions optimize equipment/hardware design and a user-friendly interface to simultaneously handle multiple devices in a flexible configuration with wireless connectivity and a modern technology platform.



- Liquid Bulk Handling Systems
- Dry Fertilizer Systems
- KSi AutoBulk Software
- Blending / Metering / Monitoring
- Automated and Self-Service Facility Design and Support
- KSi IT and Systems Integration
- KSi Support and Service
- KSi EDGE Partners

Liquid Bulk Handling Systems

- KSi AutoBulk Software
- Liquid Blending / Metering / Monitoring
- Automated and Self-Service Facility Design and Support
- KSi IT and Systems Integration

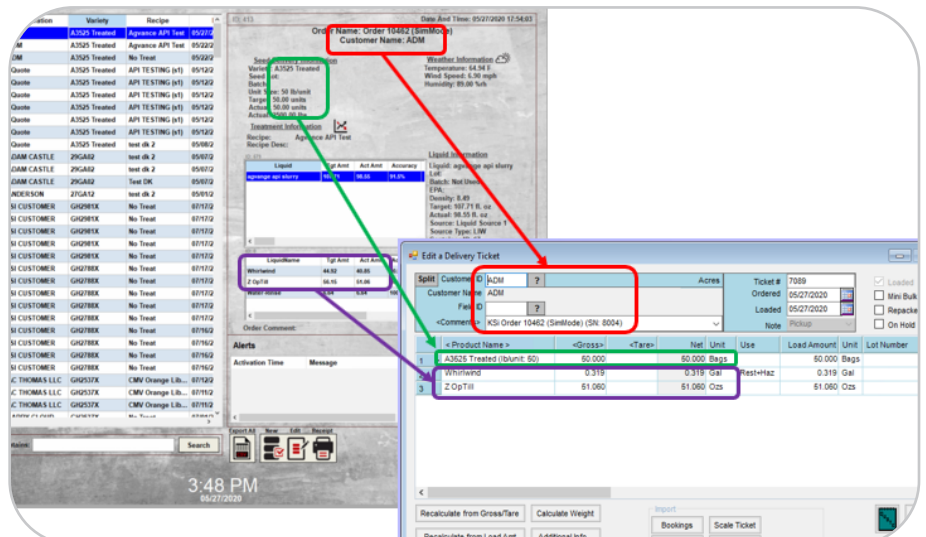


Dry Fertilizer Systems

- KSi Software
- Material Blending / Metering
- System Design and Support
- OEM Relationships / Partnerships

IT / Systems Integration

- API Integration w/ Enterprise Systems
 - Order Management
 - Data Exchange
 - Inventory Monitoring
 - Billing Processes
 - Reporting Tools
- AgriChem and/or Seed Systems



KSi Industry Mapping



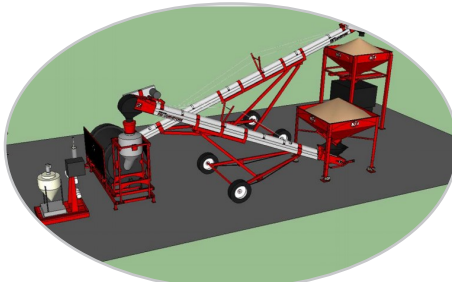
Farm-Level



Mid-Stream



02ELA SC Applicator



Stand-Alone Systems



Bulk Systems



02PRO SC Applicator



02PRO SC Applicator



03PRO SC Applicator



SC Applicator — Mobile Option



03PRO-V SC Applicator

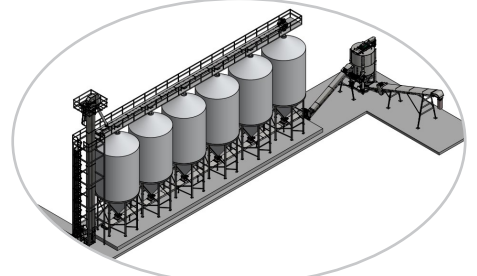
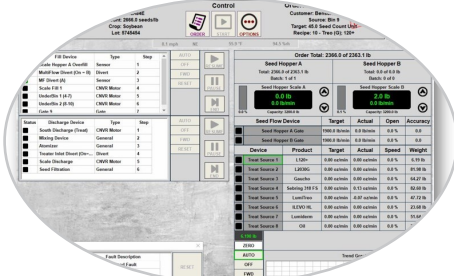
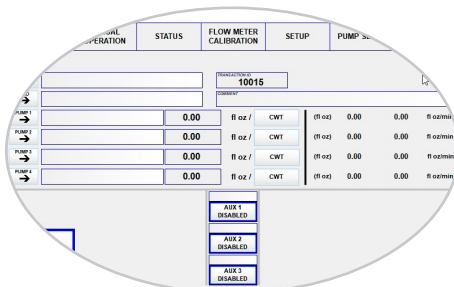


4808NGA Applicator



KSi Approach / Philosophy

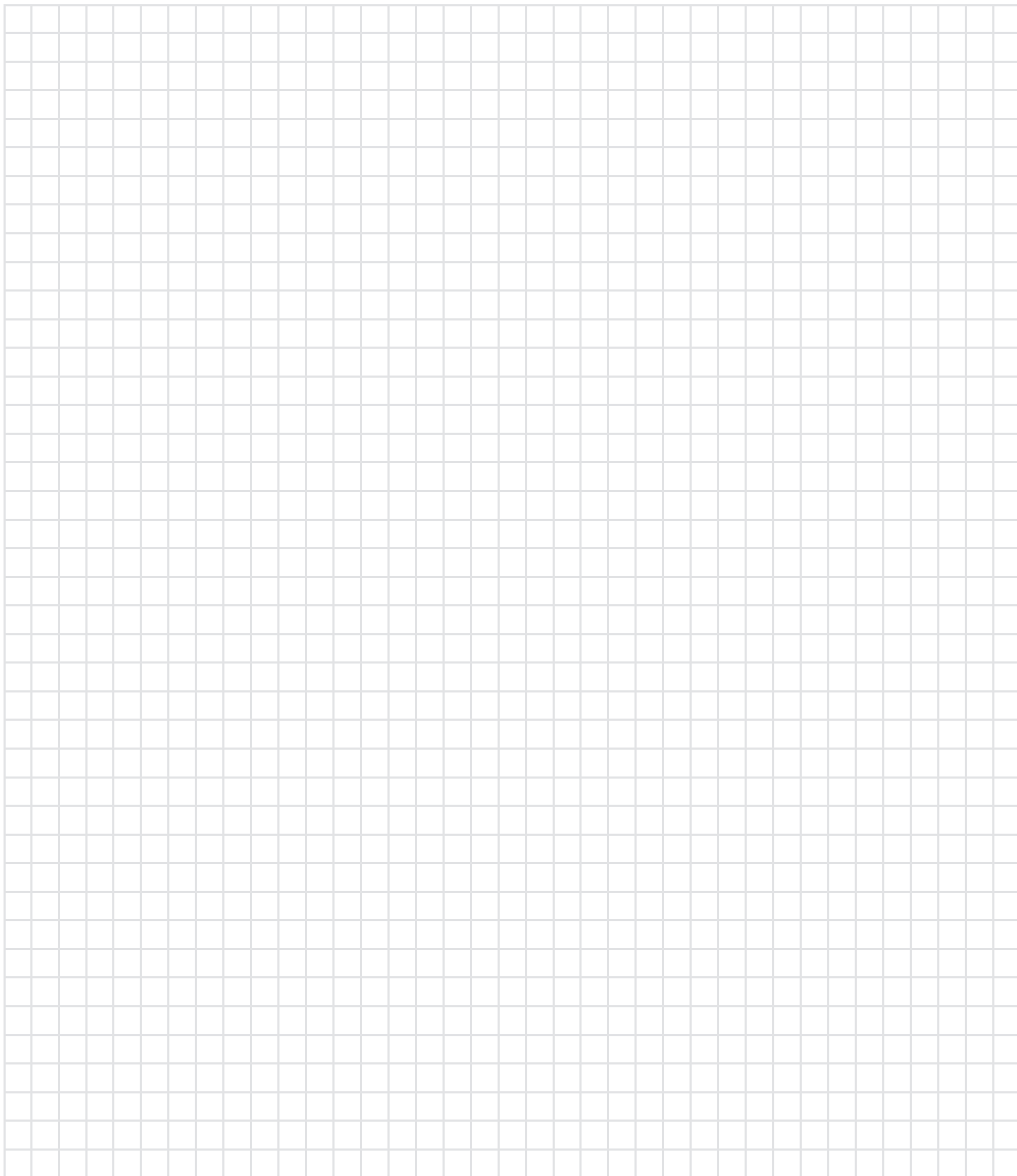
- KSi Conveyors = Seed Safety and Gentle Handling
- KSi Atomizer = 80% Coverage of Every Seed
- Secondary Mixing Options = Drum / SMX Conveyor
- KSi Software Options = BasicTreat / AutoTreat
- Servicing Manufacturer = Unmatched Service / Support



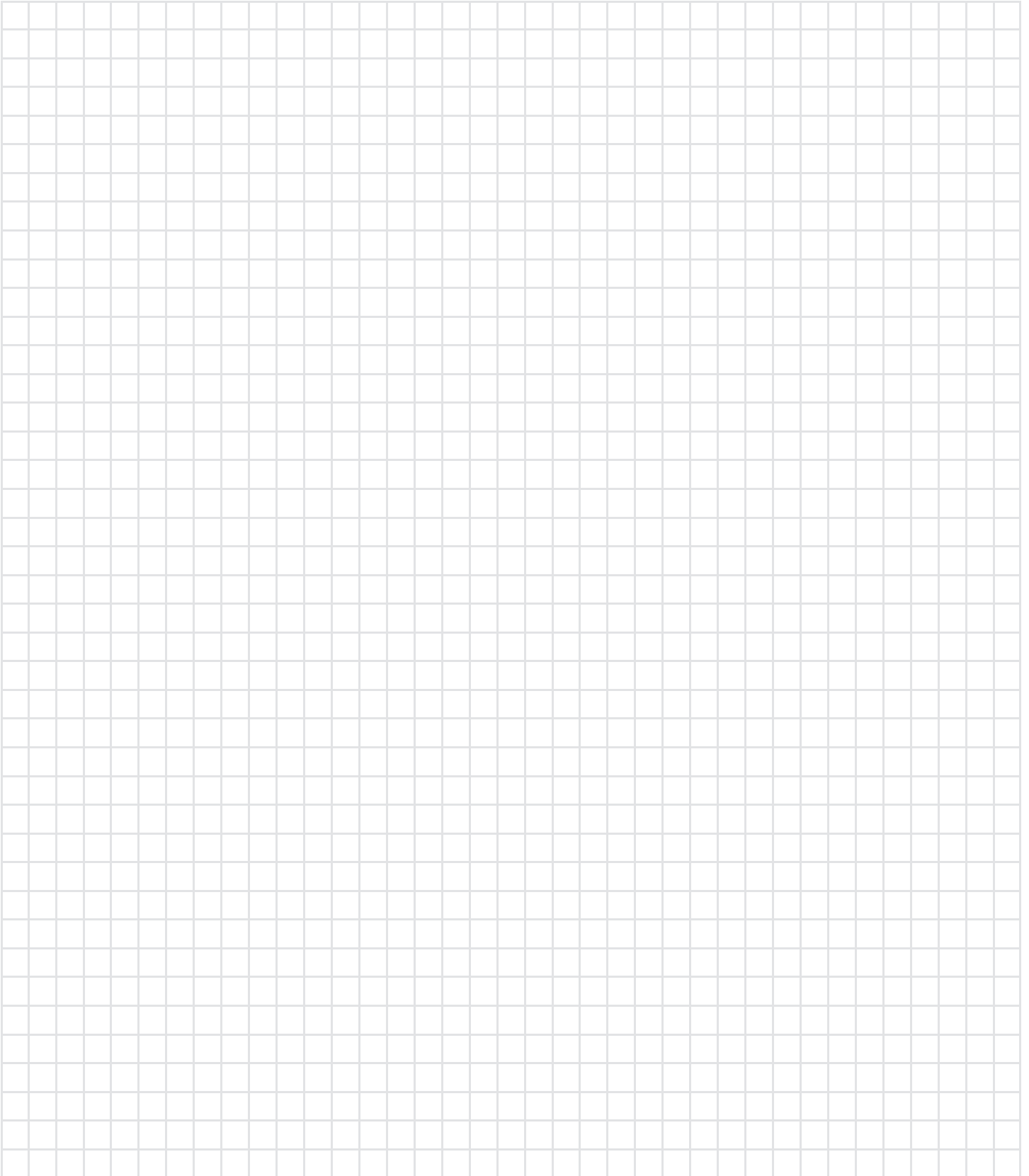
EDGE PARTNERS Program

EDGE

KSi launched into the marketplace with an innovative technology that changed an entire industry. Today, KSi continues to thrive, understanding that innovation never ends, quality craftsmanship matters, and that serving the customer is paramount.



Notes





*Commit to the LORD whatever you do, and He will establish your plans.
Proverbs 16:3*

